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## The best housing finance institution

that grows along with the happiness of the people



## **About HF**



## **Corporate Overview**

Established on March 1, 2004, pursuant to the Korea Housing Finance Corporation Act (Law No. 17637), HF aims to promote the long-term, stable supply of housing finance and thereby contribute to the welfare of the people and the development of the national economy.

#### Type of Organization

Fund-management-based quasi-governmental institution

**Competent Authority** 

Financial Services Commission

#### **Capital and Fund**

As of year-end 2020, HF retains USD 1.8 billion in capital and USD 7.2 billion in the Housing Finance Credit Guarantee Fund (the "Fund").

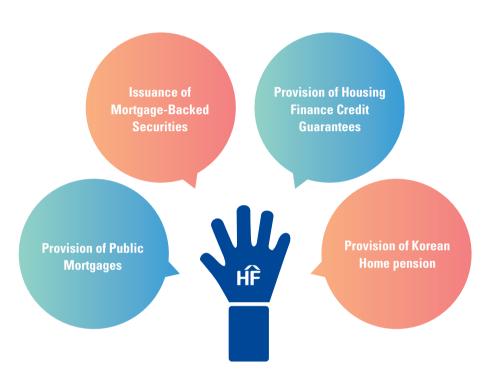
Capital	<b>1</b> ,829
Fund Assets of Housing Guarantee	7,198
Fund Assets of Korean Home Pension	411

(Unit : USD million)



#### **Main Business Areas**

HF works in four main business areas to improve housing welfare for the public and reinforce the residential safety net for vulnerable social groups.



## Provision of Public Mortgages

HF provides first-time home buyers with the Bogeumjari Loans, long-term, fixed-rate, amortized mortgage loans, and Conforming Loans, thereby reducing their exposure to interest-rate fluctuations and giving them stable access to home financing.

#### Issuance of Mortgage-Backed Securities

HF issues mortgage-backed securities(MBS and MBB) backed by home loans pur chased from financial institutions as a stable means of raising funds from capital markets for long-term, fixed-rate, amortized public mortgage loans, thereby contributing to enhancement of housing welfare of the public.

#### Provision of Housing Finance Credit Guarantees

HF offers credit guarantees to individual renters and home buyers as well as property de velopers, thus improving their access to loans for Jeonse de posits, newly-built apartment installment payments, and rental home construction or pur chases, respectively, thereby promoting residential stability.

## Provision of Korean Home pension

HF provides senior citizens 55 years of age or older with guarantees for the Korean Home Pension, the HF reverse mortgages program which allows seniors to take out loans with their homes as collateral and receive the money in the form of annuity to cover their monthly living expenses while keep residing in the home for the lifetime.

## **Vision and Core Values**

With the highest priority on the housing welfare of low-to-moderate income households, HF is committed to becoming the best housing finance institution that can promote the quality of life and happiness of the people.

Mission

Contribute to national welfare and economic development through the long-term, stable supply of housing finance

Vision

The best housing finance institution
that grows along with the happiness of the people
An institution that improves quality of life
by enhancing the housing welfare of low-to-moderate income households

**Core Values** 







Future-oriented thinking



Sharing and compassion

Create jobs & build a

base for mutual prosperity

with local communities

Build inclusive social

safety net to support the

disadvantaged, etc.

Strategic Goals

Strategic Tasks finance platform
tailored to the life cycle

Support residential
stability for nonhomeowners

Expand housing
financing support
for homebuyers

Reinforce income

security for seniors

Advance the housing

Strengthen the ustainable futur growth engine

onbusiness of the future

Implement non-contact digital innovation

Advance risk management system

Enhance expertise ir housing finance

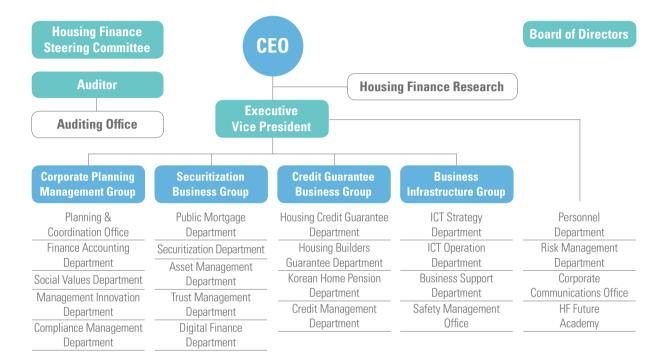
Establish talents fostering system

Promote corporate culture of cooperation & communication

Build digitalization Advance management infrastructure & enhance information security Advance management system based on social values

Organization & Staff

HF consists of four groups, 24 departments (four offices, 18 departments, one research institute, 1 Future Academy), and 26 branches. HF head office is located in the Busan International Finance Center (BIFC) in Munhyeon-dong, Nam-gu, Busan.



(Eastern Seoul Metropolitan Area)	Seoul Jungbu / Seoul Nambu / Seoul Bukbu / Seoul Dongbu / Gangwon Dongbu / Gangwon Seobu
(Western Seoul Metropolitan Area)	Seoul Seobu / Incheon / Gyeonggi Nambu / Gyeonggi Jungbu / NPL Center
(Southeastern Area)	Busan / Busan Seobu / Daegu / Ulsan / Gyeongbuk / Gyeongnam Dongbu / Gyeongnam Seobu / Jeju
(Southwestern Area)	Gwangju / Daejeon / Sejong / Chungbuk / Chungnam / Jeonbuk / Jeonnam

HF has recently undertaken organizational restructuring to reinforce our core expertise and organizational capacity and eliminate blind spots in our public financial services. Digital Finance Department was newly established, enabling underwriting process and complete non-contact provision of public mortgages, regardless of customer location. In addition, HF Future Academy has been opened to foster talents with housing finance expertise.

#### Workforce

HF has a total of 790 employees, including seven executives and 783 full-time permanent employees.

(U	Init	÷	Person

Employees by Job	Grade						
Job Grade	1 <sup>st</sup> Grade	2 <sup>nd</sup> Grade	3 <sup>rd</sup> Grade	4 <sup>th</sup> Grade	5 <sup>th</sup> Grade and Below	Other Positions	Total
Number	15	50	131	232	345	10	783

<sup>\*\*</sup> The table above is based upon HF permanent employee information filed on the All Public Information In-One (ALIO) system (as of Q4 2020).

## **History**

**U-Bogeumiari Loan** 

headquarters Relocated

Korea Housing Finance Corporation established **2004** 0 Launched Bogeumjari Loan 2005. Oct. 31 Unveiled the preferred-rate Bogeumjari Loan program for lowincome non-homeowners 2006. Jun. 29 Launched e-Mortgage Loan Launched reverse mortgage scheme, Korean Home Pension Reached 1,000 Korean Home Pension subscribers 2008 Sen 30 Unveiled a mortgage-MBS swap program to offer greater liquidity 2009, Sep. 30 for financial institutions 2009. Nov. 16 Acquired ratings from global credit rating agencies (A2 by Moody's and A by S&P) 2010.Jun. 21 Launched U-Bogeumjari Loan 2010. Jul. 15 Issued 1st US dollar-denominated covered bond (USD 500 million) 2011. Aug. 23 Granted a patent for the u-Bogeumjari Loan underwriting system 2012. Mar. 09 Launched Conforming Loan to support a soft landing for household 2012. Aug. 07 Surpassed 10,000 Korean Home Pension subscribers 2013. Jun. 01 Implemented a prior subscription system for the Korean Home Pension 2013. Nov. 18 Issued electronic short-term bonds, the first for a public corporation Launched Didimdol Loan for first-time home buyers 2014. Jan. 02 2014. Mar. 19 Launched Akkim e-Bogeumjari Loan 2014. Dec. 19 Relocated the head office to BIFC in Busan 2015, Jan. 02 Launched guarantees for monthly rental loans Reached KRW 100 trillion (USD 90.9 billion) in MBS issuance Released Relief Conversion Loan Opened the integrated MBS disclosure portal K-MBS

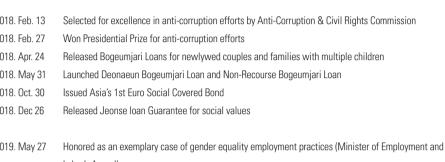
Launched three types of NaeJibYeonKeum

2016. Nov. 25 Issued 1st Pass-Through MBS

2017. May 11 2017. Nov. 16







2017. Apr. 17 Supply of conforming Loans reached KRW 100 trillion (USD 90.9 billion) milestone

Launched Non-Recourse Didimdol Loan

Released non-contact Guarantee for Jeonse loans

Hosted 6th AFIS Conference and ASMMA General Assembly

Received Excellence Award at the Board of Audit and Inspection's Internal Audit Matters Contest

Awarded KOSTAT Commissioner's prize for the best statistical data dissemination and application practices

2020. Mar. 13 Attracted foreign investment (Singapore UOB, KRW 300billion), for the first time as a MBS issuer in Korea

2020. Apr. 01 Alleviated the eligibility criteria for Korean Home Pension by lowering the age threshold to 55

National Assembly)

Received Asia's Best Social Value Bond Award for three consecutive years (The Asset)

Selected as an institute of merit in job creation for the elderly in the year of 2020 (Recognition from the Mayor of Busan Metropolitan city)

3 consecutive yrs

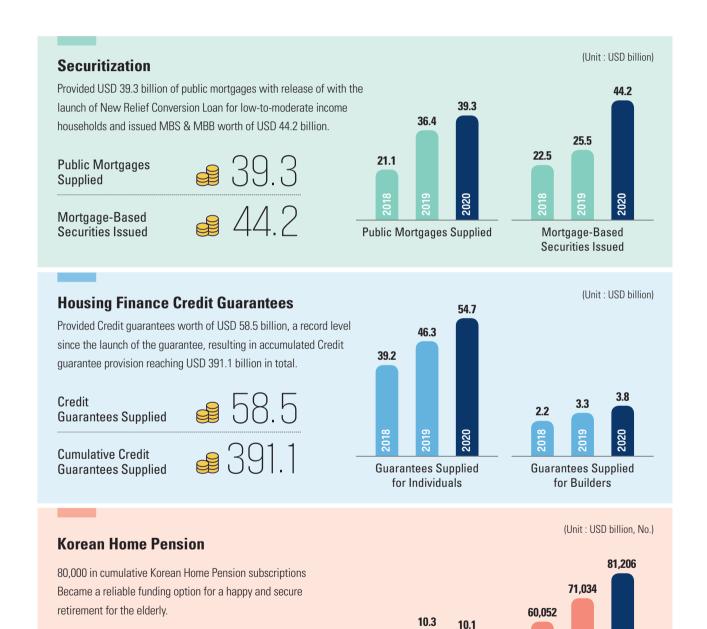
Home Pension





## **2020 Highlights**

### **Facts and Figures**



Korean Home Pension

Supplied

**Cumulative Korean Home** 

Pension Subscribers

## Securitization

Korea Housing Finance Corporation promotes homeownership with the Bogeumjari Loans, its long-term, fixed-rate, and amortized mortgage loans, and Conforming Loans and raises funds from capital markets for public mortgage loans by issuing MBS and MBB, contributing to enhanced housing welfare for the people.

**Public Mortgages Supplied in 2020** 

**Bogeumjari Loans and Didimdol Loans** 

월 usd 35

35.4billion

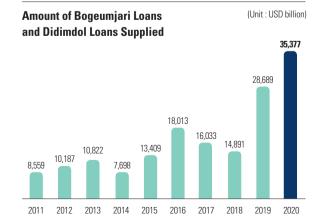
**Conforming Loans** 



USD 3.9billid

## Provision of Bogeumjari Loans and Didimdol Loans

The Bogeumjari Loan is the nation's first long-term, fixed-rate, and amortized mortgage loan to help low-to-moderate income households realize their dream of owning a home. In 2020 alone, HF provided USD 35.4 billion in mortgage loans(Bogeumjari Loans 93.6%, Didimdol Loans 6.4%) to about 293,000 homebuyers. The cumulative amount of Bogeumjari Loans (including Didimdol Loans) supplied since the scheme's launch has reached USD 189.6 billion, supporting a total of some 1.87 million households to purchase their home and, thereby, contributing significantly to promoting homeownership among low-to-moderate income households for residential purpose.



## Bogeumjari Loan Benefits for Newlyweds and Multi-Child Families

Regular	Income Limit	USD 64,000
Bogeumjari Loan	Loan Limit	USD 273,000
Bogeumjari Loan	Income Limit	USD 77,000
for Newlyweds	Loan Limit	USD 273,000
	Income Limit	(1 child) USD 73.000
Bogeumjari Loan for Multi-Child	moome Emile	(2 children) USD 82,000 (3 or more children) USD 91,000
Families	Loan Limit	(3 or more children) USD 364,000

As the rise of single-person households, later marriages, and the low birth rate have become major social concerns, HF has launched the Bogeumjari Loan for Newlyweds and Multi-Child Families in 2018 to relieve the housing cost burden on these two target households. Tailored to meet their specific economic conditions, the loan offers additional preferential interest rate, in addition to more lenient income requirements and increased loan limits. In 2020 year alone, HF served 51,000 newlywed couples and 26,000 multi-child families with Bogeumjari Loans, offering preferential terms in interest rate, income requirement and the loan limit.

In addition, HF has launched the DeoNaEun Bogeumjari Loan in 2018 to protect borrowers who are relatively vulnerable to interest rate risks as housing market volatility has expanded. Under the DeoNaEun Bogeumjari Loan scheme, those on a non-bank lender's floating-rate, bullet-payment mortgage loan can switch to HF's long-term, fixed-rate, amortized mortgage loans. With the new loan, HF allows them to repay their high-rate non-bank mortgage loan with its low-rate Bogeumjari Loan, easing their burden of repayments to non-bank mortgage lenders, especially at a time of rising interest rates. In particular, HF allows borrowers to repay a portion of their principal at the maturity date to lessen their monthly repayment burden and also eases the LTV and DTI ratio requirements to the range of 90% and 70%, respectively, in consideration of the high LTV and DTI loans of non-bank lenders. Furthermore, HF first adopted the DSR<sup>11</sup> ahead of the banking sector

to manage the total amount of household debt. It also proactively introduced and implemented the New DTI<sup>21</sup> in January 2018, which has now become a benchmark to assess lending risk across the entire financial sector. At the same time, HF flexibly adjusts public mortgage rates, providing lower rates than those of commercial banks and, as a result, contributing directly and indirectly to

reducing mortgage borrowing costs for low-to-moderate income households.

In 2020, the average age of Bogeumjari and Didimdol Loan borrowers was 44 years old. Their average annual income was around USD 41,000, revealing that the loans are mostly used by low-to-moderate income groups. Most of the mortgages(87.7%) were used to purchase apartment units, whose average size is 75.5m², smaller than the nation's standard housing size of 85m². This shows that the Bogeumjari Loans were offered mainly to homebuyers with residential purpose.

#### Bogeumjari Loan Borrowers and Their Housing Characteristics in 2020

Borrower	Age	44 years old
Information	Annual Income	Approx. USD 41,000
Loan	LTV	56.3%
Information	DTI	22.9%
	House Type	Apartment 87.7%
Collateral Information	House Area	75.5m <sup>2</sup>
	House Price	Approx. USD 236,000

- DSR(Debt Service Ratio) = {(Annual repayment amount of principal and interest of mortgage loan+Annual repayment of principal and interest of other debts)/Annual income} × 100
- New DTI = {(Annual repayment amount of principal and interest of all mortgage loans+estimated repayment amount of interest of other debts)/ Annual income(confirm the income of 2 years)} × 100

#### **Provision of Conforming Loans**

Until 2012, most mortgages were floating-rate and bullet payment loans, meaning that any rate moves would put a greater burden on borrowers. To address this, HF unveiled the Conforming Loan, a long-term, fixed-rate mortgage loan designed to resolve the structural problem of the nation's mortgage market. Since its launch in March 2012, the Conforming Loan scheme has contributed significantly to improving the structure of the Korean mortgage market.

The Conforming Loan is a long-term, fixed-rate, and amortized mortgage loan that conforms to a certain set of criteria set by HF for purchase and securitization. Lending institutions may freely determine the name, rate, and other terms of the loans and sell them to the extent that they satisfy the criteria. Borrowers can take out a loan of up to USD 455,000 for houses worth USD 818,000 or less and repay the loan over a maximum of 30 years in installments. Given that the loan amount is determined by the borrower's income level and that the loan is repaid in installments over a long period of time at a fixed rate, the Conforming Loan is a loan option that offers safety from a potential housing market recession or even a financial crisis.

With provision of USD 3.9 billion of conforming loans to 2.3million households in 2020, the total conforming loans accumulated reached USD 116.3 billion for around 1.19 million households since the launch. The numbers demonstrate that HF has promoted an encouraging structural move in the nation's household debt towards long-term, fixed-rate, and amortized loans.

According to statistics on the use of Conforming Loans in 2020, the loans were provided mainly to middle-class borrowers in their 40s, with the average age at 46 and the average home value at USD 382,000. Their average LTV and DTI stood at 56.0% and 32.1% respectively, indicating that the loan structure is also relatively stable.

#### Conforming Loan Borrowers and Their Housing Characteristics in 2020



# Issuance of Mortgage-Backed Securities (MBS)

The principal purpose of HF's securitization business is to raise funds for long-term, fixed-rate, and amortized mortgages from the capital markets by issuing mortgage-backed securities, thus

enhancing the housing welfare of low-to-moderate income households.

Under its securitization structure, HF takes over mortgage loans originated by financial institutions, transfers them to the Trust for perfection against third parties, and bundles them into beneficiary securities. Given that MBS yields vary depending on their performance under the Trust Act, HF guarantees principal and interest payments to ensure stability in mortgage payments to MBS holders and attract more investors. Until 2019, HF issued MBS in eight tranches with maturities of one year to 20 years. With issuance of MBS with 30 years of maturity in Oct 2020, the number of MBS tranches HF issues totaled at 9.

Considering the nature of the cash flow of mortgage loans, securities with a maturity of five years or longer are given call options. This MBS is recognized as a very safe investment option thanks to HF's payment guarantee and the indemnity clause of the Korea Housing Finance Corporation Act.

In 2020, HF regularly issued MBS 39 times in the combined amount of USD 42.4 billion. As the government took more stringent measures against rising household debt, eligibility requirements for home loans were tightened. However, the supply of public mortgages for financially-vulnerable groups expanded, driving up the volume of MBS issued for the year to substantially greater than that of the previous year with USD 24.9 billion (total 28 times of issuance)

#### **Overview of MBS Issuance**

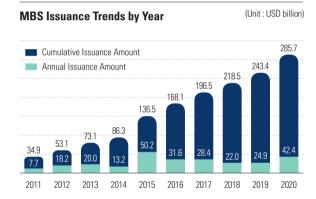
Underlying Assets	Mortgage loans     (Bogeumjari, Didimdol, and Conforming Loans)
Amount Issued	Approx. USD 1.4 billion (Pass-Through MBS : approx. USD 0.6 billion)
Issuer	HF Trust (Trustee : HF)
Issuance Structure	HF guarantees full principal and interest payments for senior MBS.  Multiple maturity tranching Tranches of 1, 2, and 3 years: lump-sum repayment at maturity Tranches of 5, 7, 10, 15, 20 and 30 years: Partial call option for every three months sequentially from the shortest maturity tranches; grace period offered to each tranche
Issuance Conditions	<ul> <li>Fixed-rate (interest rate on Korea Treasury Bonds + spread)</li> <li>AAA credit rating, public offering, and listing on Korea Exchange (KRX)</li> </ul>
Mortgage Servicers	- Financial institutions and HF

As of the end of 2020, HF MBS saw its cumulative issuance amount and outstanding balance reach approx. USD 285.5 billion and USD 129.1 billion, respectively, becoming one of the top three bonds in the domestic market after Korea Treasury Bonds and Monetary Stabilization Bonds.

HF determines the MBS issuing rate by adding a spread to the benchmark treasury bond yield. In 2020, the spread went up by 16.4 bp year on year due to increased volatility in financial markets on the back expanded supply of New Relief Conversion Loans and Covid-19 pandemic.

In particular, 65.9%, or USD 27.9 billion, of the MBS issued for the year were mid-to long-term securities with maturities of five years or longer, satisfying the investment appetite of banks, pension funds, and mutual finance businesses and, thereby, revitalizing the domestic long-term bond market.

In addition, HF issued USD 8.3 billion of pass-through MBS in 2020, spanned over 13 times, recording total accumulative issuance



# Trends in the Weighted Average Spread of MBS (Unit:bp) 42.4 43.9 31.4 30.5 27.5 22.8 43.9 27.5

2011 2012 2013 2014 2015 2016 2017 2018 2019 2020

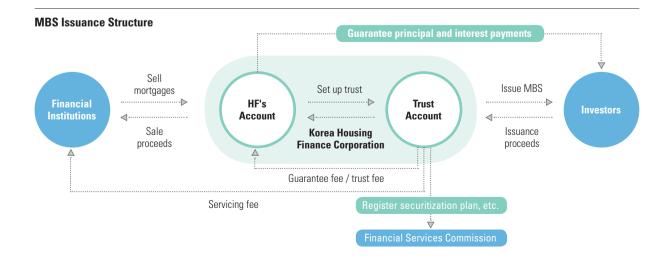
#### MBS Investments by Maturity and Investor in 2020

(Unit: USD billion, %)

Classification	Short-Term MBS (1 to 3 yrs)	Medium- Term MBS (5 to 7 yrs)	Long-Term MBS (10 to 20 yrs)	Total
Banks	9.0	9.5	2.1	20.6 (48.7)
Pension Funds	0.8	3.1	1.9	5.8 (13.6)
Insurers	0.4	1.1	3.3	4.8 (11.4)
Securities Firms	2.9	2.0	1.0	5.9 (13.5)
Investment Trusts	0.6	0.4	0.4	1.4 (3.3)
Mutual Finance	0.4	2.6	0.6	3.6 (8.7)
Overseas	0.3	-	-	0.3 (0.8)
Total	14.4 (34.1)	18.7 (44.2)	9.3 (21.7)	42.4 (100)

Note: 1) Figures in ( ) represent the percentage of the total.

- 2) Banks' insurance accounts are classified as an insurer.
- 3) Subordinated tranches and mortgage-MBS swap transactions are not included



of USD 18.3 billion. Launched in 2016, the pass-through MBS employs a structure through which HF collects monthly principal and interest payments from a pool of underlying mortgages and passes on the collected payments to investors. More specifically, investors receive their proportionate share of all cash flow from the collateral pool. With this pass-through structure, HF hands off the risk of early repayment of the underlying mortgage loans to investors, whereas investors earn increased returns depending on their prepayment assumptions.

#### **Covered Bond Issuance (MBB)**

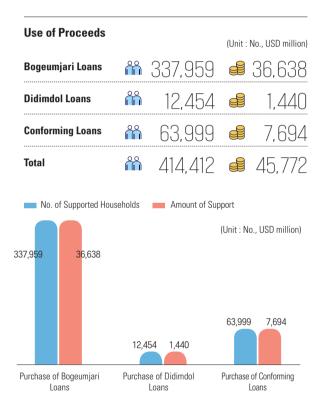
HF takes over mortgage loans from financial institutions and issues debt instruments secured by the pool of mortgage loans to investors, who receive principal and interest payments from the underlying assets. These mortgage-backed bonds (MBB) are called Covered Bonds. Covered Bonds are bonds issued by financial institutions with prime assets such as mortgage loans or loans to public sector as collateral. Embedded with a preferential claim over the collateral and a right of recourse to the issuer, MBB gives investors double protection, which enables a steady flow of financing at low interest rate.

Since 2010, HF has raised a total of USD 6 billion by issuing ten rounds of foreign currency-denominated covered bonds, thus diversifying its funding sources. In particular, it successfully issued AAA-rated euro covered bonds for the first time in Korea in 2019 and euro covered bonds at negative yield rate in 2020, first of its kind in Asia, thereby securing a stable source of funding for public mortgage loans at a low cost.

## 2020 Social MBS-CB(MBB) Allocation & Impact Report

#### **Use of Proceeds**

The entire proceeds funded through issuance of social MBS and social covered bonds were used to finance public mortgages on the very day of the issuance to support homeownership of low-to-moderate income households for their residential stability.





#### **Delivery of Social Values**

**Loan Period** 

10 to 15 years

15 to 20 years

20 to 30 years

**Interest Rate Type** 

**Fixed Rate** 

**Floating Rate** 

Total

**Equal P&I** 

**Equal Principal** 

Less than 10 years

#### Household Debt Structure Improvement

HF has contributed to substantial improvement of household debt structure in mortgage loan market by providing long-term(with more than 10 years of maturity), fixed-rate, amortizing mortgage loans.

#### (Unit: No., USD million) (Unit: No., USD million) Income Average Income: USD 39,900 **49.082** 2,945 Less than USD 18,000 62,560 4,579 **41,004** 3,448 69,082 6,658 USD 18,000~27,000 Less than USD 18,000 Less than 10 years 64.479 ■ USD 18,000~27,000 ■ 10 to 15 years **≈** 140,240 **≥** 16,016 USD 27,000~45,000 USD 27,000~45,000 ■ 15 to 20 years **259,841 33,348** USD 45,000~63,000 20 to 30 years **≈** 92,712 **■** 11,933 USD 45,000~63,000 ■ More than USD 63,000 ■ More than 30 years More than 30 years **&** 414.412 **4** 45.770 Total Support residential stability of disadvantaged groups (Unit : No., USD million) **≈** 414,412 **≥** 45,772 Single parent households **å** 3,751 Multi-cultural families Fixed Rate Floating Rate Single parent households Households with the disabled ■ Multi-cultural families Households with the disabled **17.540 ■ 1.665** Total **Repayment Method** (Unit : No., USD million) (Unit: No., USD million) **Expansive customized support 308.599 34.300 34.300 34.300 34.300 34.300 34.300** First-time homebuyers <sup>™</sup> 46,554 **№** 5995 Newlyweds Equal P&I Equal Principal Incremental Increase of P&I $\stackrel{\text{\tiny an}}{\sim}$ 8,374 $\stackrel{\text{\tiny an}}{\rightleftharpoons}$ 1,583 Families with Multiple Children $\stackrel{\sim}{\text{lh}}$ 16,577 $\stackrel{\triangleleft}{\text{el}}$ 1,983 First-time homebuyers ■ Incremental Increase of P&I Newlyweds **3** 414.412 **4** 45.770 **3** 45.770 **3 4** 414.412 **4** 45.770 **3 4** 14.412 **4** 45.770 **67,866 € 8,478** Total ■ Families with Multiple Children

Support Homeownership of Low-to-Moderate Income Households

HF has provided public mortgages, Bogeumjari, Didimdol and Conforming loans to support homeownership of low-tomoderate income households and customized loan products to newlyweds, families with multiple children, etc., thereby

contributed to addressing social issues such as increase of single households, late marriages, and low birthrate.

<sup>\*</sup> For more information, go to K-MBS(www.kmbs.hf.go.kr) > Disclose Information > Social Financing > Delivery of Social Values

## **Housing Finance Credit Guarantees**

Korea Housing Finance Corporation provides credit guarantees to individuals and home builders, improving their access to loans for Jeonse deposits and newly-built apartment installment payments and construction loans, respectively, and, in turn, promoting the housing welfare of the people and revitalizing the housing finance market, while ensuring return of deposits to low-to-moderate income tenants with Guarantees for Jeonse Deposit Return.

#### **Credit Guarantee Supplied in 2020**

**Operating Multiplier** 



13.3 times

**Amount of Guarantees for Individuals** 



USD **54.9** billion

**Amount of Guarantees for Home Builders** 

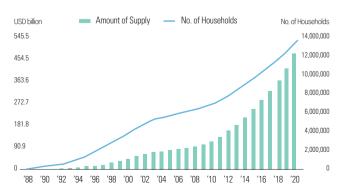


#### **Supply of Housing Finance Credit Guarantees**

HF operates the Housing Finance Credit Guarantee Fund (the 'Fund'), stimulating the flow of credit for home financing and, thereby, promoting the residential welfare of the public. This Fund provides credit guarantees mainly to the demand and supply sides of the housing market: individual households seeking loans to finance Jeonse deposits and new homes and home builders seeking loans for rental home construction and purchases.

In 2020, HF provided USD 58.8 billion of guarantees in total, faithfully carrying out its mission to support seamless funding for individual homebuyers with residential purpose and home builders. As a result, from its establishment in 1988 to the end of 2020, HF has provided USD 462.3 billion of guarantees for 13.22 million households in total. (USD 418.5 billion for 10.61 million households in individual guarantees and USD 43.9 billion for 2.59 million households in home builder guarantees.)





#### **Credit Guarantee Supply by Year**

(Unit : USD hillion)

Classification	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Individuals	18.2	24.4	23.2	28.1	32.2	34.3	31.3	39.2	46.3	54.9
Builders	0.6	0.7	1.0	0.9	1.9	2.2	2.0	2.2	3.3	3.9
Total	18.8	25.1	24.2	29	34.1	36.5	33.3	41.4	49.6	58.8

#### Credit Guarantees for Individuals

Spread of Covid-19 in 2020 and its resultant constrain on economic activities along with house price increase exposed more low-to-moderate income households and vulnerable groups to residential instability. To reduce the housing cost burden on these people, HF expanded the rate and guarantee fees reduction model in collaboration with municipal governments and financial institutions, thereby providing housing finance with low interest rate.

In addition, HF has endeavored to promote social values by enhancing support for young households who do not own a house in funding their Jeonse and monthly rent payment, by increasing of supply limit of Young People's Jeonse and Monthly Rental Loan from previous USD 1 billion to USD 3.7 billion, launched in May 2019 in line with the government initiative undertaken to alleviate the housing cost burdens on young people and newlywed couples. Moreover, in order to fulfill its role as a public guarantee provider, HF introduced Special Jeonse Guarantees with Partial Installment and Guarantees for Jeonse Deposit Return to ensure return of the deposit to low-to-moderate income tenants.

#### Credit Guarantees for Home Builders

As for guarantee services for home builders, with an aim to facilitate provision of quality houses, HF signed agreements with municipal governments and banks, and launched the 'Compact Construction Loan Guarantee' in 2020. In particular, for residential stability of disadvantaged youth, HF signed a MOU for 'Financial Support for Busan Dream APT Project Promotion' with Busan Metropolitan Government and Korea Housing Builders Association, and worked for stable operation of combined construction loan guarantees. In addition, HF enhanced guarantee provision for loans related with housing for youth residing areas adjacent to subway stations and social & community houses. It also provided guarantees total worth of USD 0.6 billion (2,518 households) by expanding post-construction PF guarantees. These measures facilitated house constructions by builders for post sales(or rent), and helped more to benefit from stable housings.

HF participated the 'Social Housing Project with Vacant Houses', lunched to provide long-term rent houses for the disadvantaged group by leveraging lands with vacant houses purchased by public sector. With the initiative, HF expanded the subject scope for guarantee provision and helped more housing builders benefit from financial support.

In the rapid changing housing finance market, HF proactively pursued product improvement and worked to promote housing stability of people by providing the total USD 3.9 billion of guarantees for home builders.

#### **Supply of Housing Finance Credit Guarantees by** Product in 2020

(Unit : USD billion %)

	Category	Supply	Share
	Jeonse	46.1	83.9
Credit	Intermediate Payments	6.0	11.0
Guarantees	Purchases	2.5	4.5
for Individuals	deposit return	0.3	0.5
	Others	0.1	0.2
	Subtotal	54.9	100.0
	Construction	1.9	49.7
Credit	PF	1.9	49.5
Guarantees for Builders	Purchase for Lease	0.1	0.8
	Subtotal	3.9	100.0
	Total	58.8	-

#### **Breakdown of Housing Finance Credit Guarantee** Users in 2020

	Home sized 85m² or below	94./%
Credit Guarantees for	Annual income of USD 27,000 or less	47.1%
Individuals	CSS rating of 6 or below	24.5%
Credit Guarantees for Builders	Small-and medium-sized construction companies	99.5%



## **Korean Home Pension Guarantees**

Korea Housing Finance Corporation provides its reverse mortgage program, Korean Home Pension, for the elderly aged 55 years or older, allowing them to reside in their homes for their lifetime while using the house as collateral to receive payments in the form of monthly annuities. As the cumulative number of its subscribers surpassed 80,000 as of the end of 2020, the Korean Home Pension has solidified its position as a reliable retirement financing solution for a happy retirement in the aging society.

#### **Provision of Home Pension Guarantees in 2020**

**Operating Multiplier** 



11.6 times

**Amount of Guarantees Supplied** 



USD 10 billion

**Number of New Subscriptions** 



10,172 Persons

#### **Program Overview and Key Details**

The Korean Home Pension is an HF-quaranteed reverse mortgage program under which senior citizens put up their home as collateral and receive monthly payments, ensuring both life-long housing and financial stability. Following the amendment of the Korea Housing Finance Corporation Act in January 2007, HF set up a reverse mortgage guarantee account within the Housing Finance Credit Guarantee Fund, which became the legal and financial grounds for the Korean Home Pension program launched in July of that year. This reverse mortgage program is available to seniors (or their spouse) aged 55 years or older with a total declared house value of USD 818,000 or less. The program is also open to senior

households owning two homes with a combined declared value of over USD 818,000 under the condition that they sell their nonresiding house within three years. Under the program, Korean Home Pension subscribers and their spouses are guaranteed lifelong residence in their homes and monthly payments from HF in return for providing their home as collateral.

The Korean Home Pension program comes with a floating rate. Korean Home Pension subscribers may choose between the 91day CD rate plus a 1.1%p spread or the Cost of Funds Index (COFIX) rate plus a 0.85%p spread (based on the initial value) at the time they join the program. Both interest rate options are lower than market mortgage rates. Borrowers also enjoy a range of tax benefits: exemption from the special rural development tax and the obligation to buy national housing bonds at the time of subscription, a 25% discount on property tax and a 75% discount on registration tax and the local education tax, and a tax deduction for interest payments.

The Korean Home Pension program has two distinguishing features. First, it enables seniors or their spouse to receive a steady stream of monthly payments while remaining in their home during their retirement years. Second, it gives them the option of drawing a portion of the loan within certain limits at any time to pay for medical or other unexpected expenses.

Under the program, senior homeowners have various payment options: the tenure type, the modified tenure type, and the term type. The tenure type allows them to receive fixed monthly payments without a cash withdrawal option for the rest of their life. The modified tenure type offers a combination of monthly payments and a line of credit. This type enables them to set aside a certain amount (up to 50% of the loan) for withdrawals at any time and receive a flow of monthly payments from the outstanding loan amount. Lastly, the term type offers monthly payments for a specified period of time (10 to 30 years on a five-year basis).

In addition, HF unveiled the Three NaeJibYeonKeum Loans in 2016, adding three more reverse mortgage loan options to its product portfolio. One of the options is the loan repayment type, under which homeowners can subscribe to the Korean Home Pension program and take out up to 90% of their loan amount to pay off their existing senior mortgage loan. The second option is the preferential payment type, offering preferential terms on monthly payments (up to 20% of more monthly payment) exclusively for low-income, low-asset senior married couples with a spouse on the Basic Livelihood Security System and a single home valued at USD 136,000 or less.

Korean Home Pension subscribers may receive monthly payments in a straight line or high-low payment basis. Korean Home Pension subscribers with the straight line option receive equal monthly payments for life, while those with the high-low payment option receive higher monthly payments than those under the straight line option for the first 10 years and approximately 70% of the initial amount from the 11th year onwards. The high-low payment option is available to those on the tenure type or the modified tenure type. Other payment types offer the straight line payment only.

#### **Eligibility Requirements**

Seniors (or their spouse) aged 55 years or older

omes Owned

Senior households with either a single home or two or more homes with a combined declared value of USD 818 000 or less (Those with two homes of which combined declared value exceeds USD 818,000 only under the condition of the disposal of the non-residing home)

Home or senior welfare housing with a declared value of USD 818.000 or less

#### **Advantages of the Korean Home Pension**

Both borrowers and their spouse guaranteed with lifetime residence in their homes and lifetime monthly payment of annuities.

Public Guarante

A government-guaranteed program with no risk of discontinuance of monthly payments

Floating rates applied (3-month CD interest rate + 1.1%p or COFIX interest rate + 0.85%p); lower rates than market mortgage rates

Low initial cost with the exemption of the special rural development tax and the obligation to purchase national housing bonds

• A 75% discount on the registration tax and the local education tax (available only to single-home households, as prescribed by the Enforcement Decree of the Restriction of Special Local Taxation Act, with a home of declared value at USD 455,000 or less; otherwise, a 75% discount on USD 3,600 of the registration tax)

- A 25% discount on the property tax (available only to single-home households. as prescribed by the Enforcement Decree of the Restriction of Special Local Taxation Act; otherwise, a 25% discount on USD 455,000 of the home value for those with a home worth over USD 455,000)
- A tax deduction for up to USD 1,800 in annual interest payments

The best housing finance institution that grows along with the happiness of the people

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